



Dr. Rohit Bakshi

Executive Advisor | Global Business Leader | Investor

Founder, Royal Basketball League (RBL)

Located

India | Japan | UAE

Contact

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A background image showing a person's hands holding a smartphone. The phone screen displays a login page with the text "Login what's up?". The background is a blurred office desk with a laptop, papers, and a pen.

Executive Profile

Visionary Executive Advisor, CEO, Board Director, and Investor with more than 18 years of international leadership experience across India, Japan, and the UAE. Proven expertise in corporate strategy, government relations, cross-border business development, strategic investments, joint ventures, mergers & acquisitions, and public-private partnerships.

Successfully founded and led high-growth organizations while advising governments, multinational corporations, and institutional stakeholders on business expansion, workforce development, infrastructure, sports, and international collaborations. Recognized for building sustainable partnerships, driving organizational transformation, and delivering long-term business value through strategic leadership and innovation.

Skills

Strategies Leadership

Corporate Strategy

Excellent

Business Development

Excellent

Government Relations

Excellent

International Collaboration

Excellent

Cross-border Trade

Excellent

Joint Venture & Strategic Alliances

Excellent

Investment Management

Excellent

Skills (Continued)

Merger & Acquisitions (M&A)

Excellent

Public-Private Partnership (PPP)

Excellent

Stakeholder Management

Excellent

Regular Compliance

Excellent

Financial Strategy & Management

Excellent

Market Expansion

Excellent

ESG & Sustainability

Excellent



National Skill Development Corporation

Executive Advisor – Japan

Responsibilities includes coordination and engagement with government bodies, industry stakeholders, educational institutions, training organizations, and associated partners in relation to NSDC's Japan programs, workforce mobility initiatives, skill development projects, institutional collaborations, and other strategic engagements

GNJH Enterprise Private Limited

Director

- Lead government infrastructure and sustainability projects, including paddy waste management and environmental initiatives.
- Develop strategic partnerships with government departments, public sector organizations, and private stakeholders.
- Identify new business opportunities in renewable energy, waste management, and circular economy projects.
- Oversee project planning, financial feasibility, and execution from concept to completion.
- Manage regulatory approvals, tender participation, and compliance with government policies.
- Drive long-term business growth through strategic investments and public-private partnerships.



MUMBAI



JAPAN

INJA Enterprise Private Limited

Director

- Lead international business consulting and cross-border trading operations between India and Japan.
- Develop sourcing, procurement, and supply chain strategies for industrial products.
- Build strategic alliances with manufacturers, distributors, and international partners.
- Identify new market opportunities and negotiate commercial agreements.
- Advise clients on import-export regulations, market entry strategies, and business expansion.
- Oversee contract negotiations, pricing strategies, and business development activities.

Fitfounder Enterprise Private Limited

Director

- Lead investment advisory and business consulting services for startups and growth-stage companies.
- Evaluate investment opportunities, business models, and financial feasibility.
- Develop fundraising strategies and investor relations programs.
- Advise entrepreneurs on business planning, scaling, and operational excellence.
- Support mergers, acquisitions, joint ventures, and strategic partnerships.
- Drive portfolio growth through strategic investments and corporate advisory services.

Takumi Infra Service Private Limited

Director

- Lead real estate development, infrastructure consulting, and property investment initiatives.
- Identify and evaluate commercial and residential investment opportunities.
- Manage project planning, regulatory approvals, and stakeholder coordination.
- Develop strategic partnerships with developers, investors, and government agencies.
- Oversee trading operations related to construction materials, industrial products, and infrastructure services.
- Ensure project profitability through financial planning, risk management, and contract negotiations.



UNIVA RBL Co., Ltd (Japan) — CEO

RBL (Royal Basketball League)

Established RBL in Japan.

Partner with UNIVA Group and Hakuhold Group to promote 3x3 Basketball in Japan.

YKBK Enterprise Private Limited (India) — CEO

3BL (3x3 Pro Basketball League)

India- YKBK Enterprise Private Limited -CEO

- Directed work of lighting and sound crews to coordinate efficient production operations.
- Analyzed business needs while soliciting customer feedback for process improvements.
- Monitored and coordinated workflows to optimize resources.
- Completed 3 Successful season of 3x3 professional basketball league including FIBA 3x3 World Tour Masters Hyderabad in India.

3x3 Professional Basketball League

- Winner of Japan 3x3 professional basketball league.
- Participation in FIBA 3x3 World Tour and top 2nd place in the world ranking

JES Group

Director

Japan- Japan Elevator Service Limited - Director

India- Japan Elevator Service India Pvt Ltd- Director

India- Japan Jindal Elevator Service Pvt Ltd- CFO

Hongkong- Japan Elevator Holding Co. Limited Director

- Merger between JES and JPF
- Spearheaded innovative approaches to resource allocation and strategic planning.
- Directed work of lighting and sound crews to coordinate efficient production operations.
- Analyzed business needs while soliciting customer feedback for process improvements.
- Selected favorable filming locations and attained required permits to support shoot schedule.
- Collaborated with management and fellow supervisors to organize operations and achieve demanding schedule targets.

Merge and Acquisitions Consultant

OPT. Inc., Tokyo

- Merger work between two company
- Drove operational improvements which resulted in savings and improved profit margins.
- Created plans and communication for the project work.
- Worked within applicable standards, policies, and regulatory guidelines.
- Participated in team-building activities to enhance working relationships in the new merger.



National Team Leader — Accenture

- Team Leader
- Project Handling
- Establish communication between 2 companies.

Japan Base North Indian Restaurant and BPO (IT Consulting)

Owner of restaurant, Tokyo

IT Placement and software development

- Manage overall Six number of Restaurants.
- Monitored company inventory to keep stock levels and databases updated.
- Developed team communications and information for meetings.
- Offered friendly and efficient service to customers, handled challenging situations with ease.
- Increased customer satisfaction by resolving issues.
- In the IT sector lead placement services and software development.



Education

01

High School form Japan

02

Senior Secondary form Japan

03

Graduation from University of Edinburgh Scotland

04

MBA in Finance from Edinburgh Scotland

05

PHD in Sports Governance & Reform from France (École Supérieure Robert de Sorbon)